

NEWS RELEASE

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FOR IMMEDIATE RELEASE

GOODFELLOW REPORTS ITS RESULTS FOR THE FOURTH QUARTER AND FISCAL YEAR ENDED NOVEMBER 30, 2024 AND DECLARES A DIVIDEND

Delson, Quebec, February 19, 2025 — Goodfellow Inc. (TSX: GDL) (the “Company” or “Goodfellow”) announced its financial results today.

For the fourth quarter ended November 30, 2024, the Company reported net earnings of \$2.4 million or \$0.29 per share compared to net earnings of \$2.1 million or \$0.25 per share a year ago. Consolidated sales for the three months ended November 30, 2024 were \$124.2 million compared to \$125.4 million last year.

For the fiscal year ended November 30, 2024, the Company reported net earnings of \$13.4 million or \$1.58 per share compared to net earnings of \$14.7 million or \$1.72 per share a year ago. Consolidated sales for the fiscal year ended November 30, 2024 were \$509.5 million compared to \$512.8 million last year.

Goodfellow achieved a stable overall performance in 2024 sustained by infrastructure projects and some promising signs from residential housing starts. However, consumer confidence was characterized overall as cautious and restrained as a result of high inflation and interest rates. Despite these challenges, the Company capitalized on its diversified operations and broad customer base across Canada and the United States to maintain its market presence. In the third quarter of 2024, Goodfellow completed strategic asset acquisitions in the United States, representing an important investment in the wholesale distribution of lumber both domestically and for export markets. With evolving geopolitical conditions, this new U.S.-based distribution network positions Goodfellow for future growth.

The Board of directors of Goodfellow Inc. declared an eligible dividend of \$0.25 per share payable on March 19, 2025, to shareholders of record at the close of business on March 5, 2025. This dividend is designated as an eligible dividend under the *Income Tax Act* (Canada). The declaration, timing, amount and payment of future dividends remain at the discretion of the Board of Directors.

About Goodfellow

Goodfellow is a diversified manufacturer of value-added lumber products, as well as a wholesale distributor of building materials and floor coverings. With a distribution footprint from coast-to-coast in Canada and in the Northeastern U.S., Goodfellow effectively serves commercial and residential sectors through lumber yard retailer networks, manufacturers, industrial and infrastructure project partners, and floor covering specialists. Goodfellow also leverages its value-added product capabilities to serve lumber markets internationally. Goodfellow Inc. is a publicly traded company, and its shares are listed on the Toronto Stock Exchange under the symbol “GDL”.

GOODFELLOW INC.
Consolidated Statements of Comprehensive Income
For the years ended November 30, 2024 and 2023
(in thousands of dollars, except per share amounts)
Unaudited

	Years ended	
	November 30 2024	November 30 2023
	\$	\$
Sales	509,541	512,821
Expenses		
Cost of goods sold	387,796	400,461
Selling, administrative and general expenses	101,302	89,841
Net financial costs	2,379	2,429
	491,477	492,731
Earnings before income taxes	18,064	20,090
Income taxes	4,695	5,402
Net earnings	13,369	14,688
<i>Items that will not subsequently be reclassified to net earnings</i>		
Remeasurement of defined benefit plan obligation net of taxes of \$1,984 (\$984 in 2023)	5,103	2,531
Total comprehensive income	18,472	17,219
Net earnings per share – Basic and Diluted	1.58	1.72

GOODFELLOW INC.
Consolidated Statements of Financial Position
(in thousands of dollars)
Unaudited

	As at November 30 2024	As at November 30 2023
	\$	\$
Assets		
Current Assets		
Cash	5,314	28,379
Trade and other receivables	56,601	53,674
Income taxes receivable	6,634	6,286
Inventories	131,284	98,473
Prepaid expenses	4,047	4,215
Total Current Assets	203,880	191,027
Non-Current Assets		
Property, plant and equipment	43,883	32,761
Intangible assets	896	1,487
Right-of-use assets	19,936	11,354
Defined benefit plan asset	21,925	15,347
Other assets	1,336	777
Total Non-Current Assets	87,976	61,726
Total Assets	291,856	252,753
Liabilities		
Current Liabilities		
Bank indebtedness	5,913	-
Trade and other payables	49,028	37,620
Provision	930	2,789
Current portion of lease liabilities	6,271	4,732
Total Current Liabilities	62,142	45,141
Non-Current Liabilities		
Lease liabilities	15,203	8,497
Deferred income taxes	8,303	4,112
Total Non-Current Liabilities	23,506	12,609
Total Liabilities	85,648	57,750
Shareholders' Equity		
Share capital	9,309	9,379
Retained earnings	196,899	185,624
	206,208	195,003
Total Liabilities and Shareholders' Equity	291,856	252,753

GOODFELLOW INC.
Consolidated Statements of Cash Flows
For the years ended November 30, 2024 and 2023
(in thousands of dollars)
Unaudited

	Years ended	
	November 30 2024	November 30 2023
	\$	\$
Operating Activities		
Net earnings	13,369	14,688
Adjustments for:		
Depreciation and amortization of:		
Property, plant and equipment	4,188	3,311
Intangible assets	591	602
Right-of-use assets	4,787	4,697
Gain on disposal of property, plant and equipment	(183)	(139)
Accretion expense on provision	-	271
Provision	(1,859)	(397)
Income taxes	4,695	5,402
Interest expense	1,077	996
Interest on lease liabilities	768	431
Funding in (deficit) excess of pension plan expense	509	(212)
Other	46	24
	27,988	29,674
Changes in non-cash working capital items	(24,102)	24,213
Interest paid	(1,918)	(1,367)
Income taxes paid	(2,836)	(9,552)
	(28,856)	13,294
Net Cash Flows from Operating Activities	(868)	42,968
Financing Activities		
Payment of lease liabilities	(5,170)	(5,350)
Redemption of shares	(892)	(456)
Dividends paid	(6,375)	(8,539)
Net Cash Flows from Financing Activities	(12,437)	(14,345)
Investing Activities		
Acquisition of property, plant and equipment	(15,690)	(3,836)
Decrease in intangible assets	-	7
Proceeds on disposal of property, plant and equipment	576	147
Other assets	(559)	18
Net Cash Flows from Investing Activities	(15,673)	(3,664)
Net change in cash (outflow)	(28,978)	24,959
Cash beginning of year	28,379	3,420
Cash (bank indebtedness), end of year	(599)	28,379
Cash position is comprised of:		
Cash	5,314	28,379
Bank overdraft	(5,913)	-
	(599)	28,379

GOODFELLOW INC.
Consolidated Statements of Changes in Shareholders' Equity
For years ended November 30, 2024 and 2023
(in thousands of dollars)
Unaudited

	Share Capital	Retained Earnings	Total
	\$	\$	\$
Balance as at November 30, 2022	9,419	177,360	186,779
Net earnings	-	14,688	14,688
Other comprehensive income	-	2,531	2,531
Total comprehensive income	-	17,219	17,219
Dividend	-	(8,539)	(8,539)
Redemption of Shares	(40)	(416)	(456)
Balance as at November 30, 2023	9,379	185,624	195,003
Net earnings	-	13,369	13,369
Other comprehensive income	-	5,103	5,103
Total comprehensive income	-	18,472	18,472
Dividend	-	(6,375)	(6,375)
Redemption of Shares	(70)	(822)	(892)
Balance as at November 30, 2024	9,309	196,899	206,208