

#### **NEWS RELEASE**

From: Goodfellow Inc.

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FOR IMMEDIATE RELEASE

#### **GOODFELLOW REPORTS ITS RESULTS FOR THE SECOND QUARTER ENDED MAY 31, 2024**

**Delson, Quebec, July 10, 2024** — Goodfellow Inc. (TSX: GDL) (the "Company" or "Goodfellow") announced today its financial results for the second guarter ended May 31, 2024.

The Company reported net earnings of \$5.3 million or \$0.62 per share compared to net earnings of \$6.6 million or \$0.77 per share a year ago. Consolidated sales for the three months ended May 31, 2024 were \$140.3 million compared to \$142.3 million last year.

For the six months ended May 31, 2024, the Company reported net earnings of \$5.2 million or \$0.61 per share compared to net earnings of \$6.4 million or \$0.75 per share a year ago, while consolidated sales were \$245.7 million compared to \$248.3 million last year.

Goodfellow continues to navigate a broader economic landscape characterized by low consumer confidence and sluggish new housing starts. These conditions have impacted industry growth and shifted demand towards different types of products within the Company's portfolio. Goodfellow's offering is well positioned to cater to this evolving demand, ensuring revenue and margin stability even as certain segments experience fluctuations.

#### **About Goodfellow**

Goodfellow is a diversified manufacturer of value-added lumber products, as well as a wholesale distributor of building materials and floor coverings. Goodfellow has a distribution footprint from coast-to-coast in Canada servicing commercial and residential sectors through lumber yard retailer networks, manufacturers, industrial and infrastructure project partners, and floor covering specialists. Goodfellow also leverages its value-added product capabilities to serve lumber markets internationally. Goodfellow Inc. is a publicly traded company, and its shares are listed on the Toronto Stock Exchange under the symbol "GDL".



### **GOODFELLOW INC.**

## Consolidated Statements of Comprehensive Income For the three and six months ended May 31, 2024 and 2023 (in thousands of dollars, except per share amounts)

### Unaudited

	For the three months ended		For the six months ended	
	May 31	May 31	May 31	May 31
	2024	2023	2024	2023
	\$	\$	\$	\$
Sales	140,334	142,326	245,668	248,251
Expenses				
Cost of goods sold	106,199	110,034	188,745	194,294
Selling, administrative and general expenses	26,108	22,239	48,992	43,923
Net financial costs	652	921	707	1,195
	132,959	133,194	238,444	239,412
Earnings before income taxes	7,375	9,132	7,224	8,839
Income taxes	2,066	2,557	2,023	2,475
Total comprehensive income	5,309	6,575	5,201	6,364
Net earnings per share – Basic and Diluted	0.62	0.77	0.61	0.75



### **GOODFELLOW INC.**

## **Consolidated Statements of Financial Position**

(in thousands of dollars)

Unaudited

Assets         \$         \$         \$           Current Assets         Current Assets         \$         <		As at	As at	As at
Assets         \$ 3,379           Current Assets         4,822         28,379         3,177           Trade and other receivables         95,546         53,674         87,163           Income taxes receivable         7,286         6,286         6,000           Inventories         130,239         98,473         122,266           Prepaid expenses         2,536         4,215         2,263           Total Current Assets         240,429         191,027         220,866           Non-Current Assets         240,429         191,027         220,866           Non-Gurient Assets         1,192         1,487         1,799         1,799           Right-of-use assets         1,192         1,487         1,799         1,760         1,776         1,776         1,776         1,776         1,776         1,776         1,776         1,776         1,776         1,776         1,776         1,776		May 31	November 30	May 31
Assets				2023
Current Assets           Cash         4,822         28,379         3,177           Trade and other receivables         95,546         53,674         87,163           Income taxes receivable         7,286         6,286         6,000           Inventories         130,239         98,473         122,266           Prepaid expenses         2,536         4,215         2,266           Total Current Assets         240,429         191,027         220,866           Non-Current Assets         34,631         32,761         32,406           Intangible assets         1,192         1,487         1,798           Right-of-use assets         1,192         1,487         1,798           Defined benefit plan asset         15,264         15,347         11,760           Other assets         2,397         61,726         59,678           Total Non-Current Assets         23,307         61,726         59,678           Total Assets         302,736         252,753         280,544           Liabilities         2,54         37,620         36,555           Provision         2,774         2,789         2,25           Provision         -         -         -         770 </td <td></td> <td>\$</td> <td>\$</td> <td>\$</td>		\$	\$	\$
Cash         4,822         28,379         3,177           Trade and other receivables         95,546         53,674         87,165           Income taxes receivable         7,286         6,286         6,000           Inventories         130,239         98,473         122,266           Prepaid expenses         2,536         4,215         2,266           Total Current Assets         240,429         191,027         220,866           Non-Current Assets         8         34,631         32,761         32,406           Intangible assets         1,192         1,487         1,795           Right-of-use assets         9,993         11,354         12,916           Other assets         19,993         11,354         11,795           Right-of-use assets         9,993         11,354         11,795           Other assets         1,227         777         802           Total Non-Current Assets         62,307         61,726         59,676           Total Assets         33,883         -         34,002           Trade and other payables         52,645         37,620         36,555           Provision         2,774         2,789         2,555           Non-Current Liab				
Trade and other receivables         95,546         53,674         87,163           Income taxes receivable         7,286         6,286         6,000           Inventories         130,239         98,473         122,266           Prepaid expenses         2,536         4,215         2,263           Total Current Assets         240,429         191,027         220,866           Non-Current Assets         8         34,631         32,761         32,405           Intangible assets         1,192         1,487         1,792           Right-of-use assets         1,192         1,487         1,793           Defined benefit plan asset         15,264         15,347         11,760           Other assets         1,227         777         80           Total Non-Current Assets         2,307         61,726         59,678           Total Assets         302,736         252,753         280,544           Liabilities         2         307         61,726         59,678           Total Assets         35,883         -         34,00           Trade and other payables         52,645         37,620         36,553           Provision         2,774         2,789         2,255 <t< td=""><td>Current Assets</td><td></td><td></td><td></td></t<>	Current Assets			
Income taxes receivable			•	3,171
Inventories	Trade and other receivables			87,163
Prepaid expenses         2,536         4,215         2,263           Total Current Assets         240,429         191,027         220,866           Non-Current Assets         Property, plant and equipment         34,631         32,761         32,405           Intangible assets         1,192         1,487         1,799           Right-of-use assets         9,993         11,354         12,916           Defined benefit plan asset         15,264         15,347         11,760           Other assets         1,227         777         800           Total Non-Current Assets         62,307         61,726         59,676           Total Assets         302,736         252,753         280,544           Liabilities         2         2         2         2         2         2         2         2         36,553         2         2         2         36,553         2         2         36,553         2         2         36,553         2         2         2         36,553         2         2         2         36,553         2         2         2         2         2         2         36,553         2         2         2         2         2         2         36,	Income taxes receivable	7,286	6,286	6,001
Total Current Assets         240,429         191,027         220,866           Non-Current Assets         Property, plant and equipment Intangible assets         34,631         32,761         32,405           Intangible assets         1,192         1,487         1,799           Right-of-use assets         9,993         11,354         12,916           Defined benefit plan asset         15,264         15,347         11,766           Other assets         62,307         61,726         59,676           Total Non-Current Assets         62,307         61,726         59,676           Total Assets         302,736         252,753         280,544           Liabilities         Eurent Liabilities           Bank indebtedness         35,883         -         34,002           Trade and other payables         52,645         37,620         36,555           Provision         2,774         2,789         2,252           Current portion of lease liabilities         95,472         45,141         77,555           Non-Current Liabilities         7,373         8,497         10,186           Provision         -         -         -         770           Lease liabilities         7,373         8,	Inventories	130,239	98,473	122,268
Non-Current Assets           Property, plant and equipment Intangible assets         34,631         32,761         32,405           Right-of-use assets         9,993         11,354         12,916           Defined benefit plan asset         15,264         15,347         11,760           Other assets         1,227         777         802           Total Non-Current Assets         62,307         61,726         59,676           Total Assets         302,736         252,753         280,544           Liabilities         Variant State St	Prepaid expenses	2,536	4,215	2,263
Property, plant and equipment Intangible assets         34,631         32,761         32,405           Intangible assets         1,192         1,487         1,291           Right-of-use assets         9,993         11,354         12,916           Defined benefit plan asset         15,264         15,347         11,766           Other assets         62,307         61,726         59,678           Total Non-Current Assets         62,307         61,726         59,678           Total Assets         302,736         252,753         280,544           Liabilities         Current Liabilities           Bank indebtedness         35,883         -         34,002           Trade and other payables         52,645         37,620         36,555           Provision         2,774         2,789         2,252           Current portion of lease liabilities         95,472         45,141         77,555           Non-Current Liabilities         7,373         8,497         10,185           Deferred income taxes         4,112         4,312         3,436           Total Non-Current Liabilities         11,485         12,609         14,390           Total Non-Current Liabilities         106,957         57,750         91	Total Current Assets	240,429	191,027	220,866
Intangible assets   1,192   1,487   1,795   Right-of-use assets   9,993   11,354   12,916   Defined benefit plan asset   15,264   15,347   11,760   1,727   7,777   8,02   1,227   7,777   8,02   1,227   7,777   8,02   1,227   7,777   8,02   1,227   7,777   8,02   1,227   7,773   8,02   1,227   7,773   8,02   1,227   7,773   8,02   1,227   7,773   8,02   1,227   7,773   8,02   1,227   7,276   1,227   1,	Non-Current Assets			
Intangible assets   1,192   1,487   1,795   Right-of-use assets   9,993   11,354   12,916   Defined benefit plan asset   15,264   15,347   11,760   1,727   7,777   8,02   1,227   7,777   8,02   1,227   7,777   8,02   1,227   7,777   8,02   1,227   7,777   8,02   1,227   7,773   8,02   1,227   7,773   8,02   1,227   7,773   8,02   1,227   7,773   8,02   1,227   7,773   8,02   1,227   7,276   1,227   1,	Property, plant and equipment	34,631	32,761	32,405
Right-of-use assets         9,993         11,354         12,916           Defined benefit plan asset         15,264         15,347         11,766           Other assets         1,227         777         802           Total Non-Current Assets         62,307         61,726         59,678           Total Assets         302,736         252,753         280,544           Liabilities         Current Liabilities           Bank indebtedness         35,883         -         34,002           Trade and other payables         52,645         37,620         36,553           Provision         2,774         2,789         2,252           Current portion of lease liabilities         4,170         4,732         4,746           Total Current Liabilities         95,472         45,141         77,555           Non-Current Liabilities         7         7         7           Lease liabilities         7,373         8,497         10,185           Deferred income taxes         4,112         4,112         3,437           Total Non-Current Liabilities         11,485         12,609         14,394           Total Liabilities         106,957         57,750         91,945           Shareholders' E		•		1,795
Defined benefit plan asset         15,264         15,347         11,760           Other assets         1,227         777         802           Total Non-Current Assets         62,307         61,726         59,678           Total Assets         302,736         252,753         280,544           Liabilities         Current Liabilities           Bank indebtedness         35,883         -         34,002           Trade and other payables         52,645         37,620         36,552           Provision         2,774         2,789         2,252           Current portion of lease liabilities         95,472         45,141         77,555           Non-Current Liabilities         7,373         8,497         10,185           Deferred income taxes         4,112         4,112         3,437           Total Non-Current Liabilities         11,485         12,609         14,390           Total Liabilities         106,957         57,750         91,945           Share capital         9,366         9,379         9,394           Share capital         9,366         9,379         9,394           Share capital         9,366         9,379         9,394           Share capital				12,916
Other assets         1,227         777         802           Total Non-Current Assets         62,307         61,726         59,678           Total Assets         302,736         252,753         280,547           Liabilities         Current Liabilities           Bank indebtedness         35,883         -         34,002           Trade and other payables         52,645         37,620         36,555           Provision         2,774         2,789         2,252           Current portion of lease liabilities         95,472         45,141         77,555           Non-Current Liabilities         7,373         8,497         10,185           Deferred income taxes         4,112         4,112         3,437           Total Non-Current Liabilities         11,485         12,609         14,390           Total Liabilities         11,485         12,609         14,390           Shareholders' Equity         Share capital         9,366         9,379         9,394           Share capital         9,366         9,379         9,394           Retained earnings         186,413         185,624         179,205           195,779         195,003         188,598				11,760
Total Non-Current Assets         62,307         61,726         59,676           Total Assets         302,736         252,753         280,544           Liabilities         Current Liabilities           Bank indebtedness         35,883         -         34,002           Trade and other payables         52,645         37,620         36,553           Provision         2,774         2,789         2,252           Current portion of lease liabilities         4,170         4,732         4,748           Total Current Liabilities         95,472         45,141         77,555           Non-Current Liabilities         7,373         8,497         10,189           Deferred income taxes         4,112         4,112         3,437           Total Non-Current Liabilities         11,485         12,609         14,390           Total Liabilities         106,957         57,750         91,946           Shareholders' Equity         Share capital         9,366         9,379         9,394           Share capital         9,366         9,379         9,394           Retained earnings         186,413         185,624         179,205           195,779         195,003         188,595				802
Total Assets         302,736         252,753         280,544           Liabilities         Current Liabilities           Bank indebtedness         35,883         - 34,002           Trade and other payables         52,645         37,620         36,553           Provision         2,774         2,789         2,252           Current portion of lease liabilities         4,170         4,732         4,748           Total Current Liabilities         95,472         45,141         77,555           Non-Current Liabilities         7,373         8,497         10,185           Deferred income taxes         4,112         4,112         3,437           Total Non-Current Liabilities         11,485         12,609         14,390           Total Liabilities         106,957         57,750         91,945           Shareholders' Equity         Share capital         9,366         9,379         9,394           Retained earnings         186,413         185,624         179,205           195,779         195,003         188,595				59,678
Current Liabilities         Bank indebtedness       35,883       -       34,002         Trade and other payables       52,645       37,620       36,553         Provision       2,774       2,789       2,252         Current portion of lease liabilities       4,170       4,732       4,748         Total Current Liabilities       95,472       45,141       77,555         Non-Current Liabilities       -       -       -       770         Lease liabilities       7,373       8,497       10,185         Deferred income taxes       4,112       4,112       3,430         Total Non-Current Liabilities       11,485       12,609       14,390         Total Liabilities       106,957       57,750       91,945         Shareholders' Equity       Share capital       9,366       9,379       9,394         Retained earnings       186,413       185,624       179,205         195,779       195,003       188,595		·		280,544
Current Liabilities         Bank indebtedness       35,883       -       34,002         Trade and other payables       52,645       37,620       36,553         Provision       2,774       2,789       2,252         Current portion of lease liabilities       4,170       4,732       4,748         Total Current Liabilities       95,472       45,141       77,555         Non-Current Liabilities       -       -       -       770         Lease liabilities       7,373       8,497       10,185         Deferred income taxes       4,112       4,112       3,430         Total Non-Current Liabilities       11,485       12,609       14,390         Total Liabilities       106,957       57,750       91,945         Shareholders' Equity       Share capital       9,366       9,379       9,394         Retained earnings       186,413       185,624       179,205         195,779       195,003       188,595	I tale theta a			
Bank indebtedness       35,883       -       34,002         Trade and other payables       52,645       37,620       36,553         Provision       2,774       2,789       2,252         Current portion of lease liabilities       4,170       4,732       4,748         Total Current Liabilities       95,472       45,141       77,555         Non-Current Liabilities       -       -       -       770         Lease liabilities       7,373       8,497       10,189         Deferred income taxes       4,112       4,112       3,430         Total Non-Current Liabilities       11,485       12,609       14,390         Total Liabilities       106,957       57,750       91,945         Shareholders' Equity       9,366       9,379       9,394         Retained earnings       186,413       185,624       179,205         195,779       195,003       188,599				
Trade and other payables       52,645       37,620       36,553         Provision       2,774       2,789       2,252         Current portion of lease liabilities       4,170       4,732       4,748         Total Current Liabilities       95,472       45,141       77,555         Non-Current Liabilities       -       -       -       770         Lease liabilities       7,373       8,497       10,189         Deferred income taxes       4,112       4,112       3,430         Total Non-Current Liabilities       11,485       12,609       14,390         Total Liabilities       106,957       57,750       91,945         Shareholders' Equity       9,366       9,379       9,394         Retained earnings       186,413       185,624       179,205         195,779       195,003       188,599		25.002		24.000
Provision         2,774         2,789         2,252           Current portion of lease liabilities         4,170         4,732         4,748           Total Current Liabilities         95,472         45,141         77,555           Non-Current Liabilities         -         -         -         770           Lease liabilities         7,373         8,497         10,189           Deferred income taxes         4,112         4,112         3,430           Total Non-Current Liabilities         11,485         12,609         14,390           Total Liabilities         106,957         57,750         91,945           Shareholders' Equity         9,366         9,379         9,394           Retained earnings         186,413         185,624         179,205           195,779         195,003         188,595			-	
Current portion of lease liabilities         4,170         4,732         4,748           Total Current Liabilities         95,472         45,141         77,555           Non-Current Liabilities         -         -         -         770           Lease liabilities         7,373         8,497         10,189           Deferred income taxes         4,112         4,112         3,437           Total Non-Current Liabilities         11,485         12,609         14,390           Total Liabilities         106,957         57,750         91,945           Shareholders' Equity         9,366         9,379         9,394           Retained earnings         186,413         185,624         179,205           195,779         195,003         188,595		•		
Non-Current Liabilities         95,472         45,141         77,555           Non-Current Liabilities         -         -         -         770           Lease liabilities         7,373         8,497         10,189           Deferred income taxes         4,112         4,112         3,430           Total Non-Current Liabilities         11,485         12,609         14,390           Total Liabilities         106,957         57,750         91,945           Shareholders' Equity         9,366         9,379         9,394           Retained earnings         186,413         185,624         179,205           195,779         195,003         188,599				,
Non-Current Liabilities         Provision       -       -       -       770         Lease liabilities       7,373       8,497       10,189         Deferred income taxes       4,112       4,112       3,437         Total Non-Current Liabilities       11,485       12,609       14,390         Total Liabilities       106,957       57,750       91,945         Shareholders' Equity       Share capital       9,366       9,379       9,394         Retained earnings       186,413       185,624       179,205         195,779       195,003       188,595				
Provision       -       -       770         Lease liabilities       7,373       8,497       10,189         Deferred income taxes       4,112       4,112       3,437         Total Non-Current Liabilities       11,485       12,609       14,390         Total Liabilities       106,957       57,750       91,945         Shareholders' Equity       Share capital       9,366       9,379       9,394         Retained earnings       186,413       185,624       179,205         195,779       195,003       188,590	Total Current Liabilities	95,472	45,141	77,555
Lease liabilities       7,373       8,497       10,189         Deferred income taxes       4,112       4,112       3,437         Total Non-Current Liabilities       11,485       12,609       14,390         Total Liabilities       106,957       57,750       91,945         Shareholders' Equity       Share capital       9,366       9,379       9,394         Retained earnings       186,413       185,624       179,205         195,779       195,003       188,590				
Deferred income taxes         4,112         4,112         3,431           Total Non-Current Liabilities         11,485         12,609         14,390           Total Liabilities         106,957         57,750         91,945           Shareholders' Equity         Share capital         9,366         9,379         9,394           Retained earnings         186,413         185,624         179,205           195,779         195,003         188,590		-	-	770
Total Non-Current Liabilities         11,485         12,609         14,390           Total Liabilities         106,957         57,750         91,945           Shareholders' Equity             Share capital             Retained earnings          9,366         9,379         9,394           Retained earnings         186,413         185,624         179,205           195,779         195,003         188,590				
Total Liabilities       106,957       57,750       91,945         Shareholders' Equity       9,366       9,379       9,394         Retained earnings       186,413       185,624       179,205         195,779       195,003       188,590		•		3,431
Shareholders' Equity         Share capital       9,366       9,379       9,394         Retained earnings       186,413       185,624       179,205         195,779       195,003       188,598		· · · · · · · · · · · · · · · · · · ·		14,390
Share capital       9,366       9,379       9,394         Retained earnings       186,413       185,624       179,205         195,779       195,003       188,598	Total Liabilities	106,957	57,750	91,945
Share capital       9,366       9,379       9,394         Retained earnings       186,413       185,624       179,205         195,779       195,003       188,598	Shareholders' Equity			
Retained earnings         186,413         185,624         179,205           195,779         195,003         188,598		9.366	9,379	9,394
<b>195,779</b> 195,003 188,599	·		•	179,205
				188,599
	Total Liabilities and Shareholders' Equity			280,544



### GOODFELLOW INC. Consolidated Statements of Cash Flows For the three and six months ended May 31, 2024 and May 31, 2023 (in thousands of dollars)

(in thousands of dollars)
Unaudited

For the three months ended For the six months ended

May 31 May 31 May 31 May 31 May 31

	For the three m	onths ended	For the six mo	nths ended
	May 31 2024	May 31 2023	May 31 2024	May 31 2023
	\$	\$	\$	\$
Operating Activities				
Net earnings	5,309	6,575	5,201	6,364
Adjustments for:				
Depreciation and amortization of:				
Property, plant and equipment	882	795	1,717	1,540
Intangible assets	148	150	295	301
Right-of-use assets	1,089	1,188	2,123	2,445
Gain on disposal of property, plant and equipment	(69)	(171)	(77)	(181)
Accretion expense on provision	-	68	-	136
Provision	(4)	(7)	(15)	(29)
Income taxes	2,066	2,557	2,023	2,475
Interest expense	330	481	375	569
Interest on lease liabilities	137	158	274	140
Funding in excess (deficit) of pension plan expense	189	(70)	83	(140)
Other	7	(10)	8	(139)
	10,084	11,714	12,007	13,481
Changes in non-cash working capital items	(24,366)	(15,844)	(56,876)	(32,124)
Interest paid	(518)	(632)	(707)	(740)
Income taxes paid	(1,098)	(3,019)	(3,023)	(6,037)
	(25,982)	(19,495)	(60,606)	(38,901)
Net Cash Flows from Operating Activities	(15,898)	(7,781)	(48,599)	(25,420)
Financing Activities				
Net increase (decrease) in bank loans	6,000	(2,000)	6,000	_
Net increase in banker's acceptances	-	23,000	-	28,000
Net increase in CORRA loans	18,000	,	18,000	,
Payment of lease liabilities	(1,257)	(1,287)	(2,456)	(2,792)
Redemption of shares	(50)	(150)	(169)	(270)
Dividends paid	(4,256)	(4,274)	(4,256)	(4,274)
Net Cash Flows from Financing Activities	18,437	15,289	17,119	20,664
Investing Activities				
•	(2 640)	(020)	(2 000)	(4 600)
Acquisition of property, plant and equipment	(2,618)	(839)	(3,900)	(1,683)
Proceeds on disposal of property, plant and equipment	382 (450)	178	390 (450)	188
Other assets	(450)	(004)	(450)	(4.405)
Net Cash Flows from Investing Activities	(2,686)	(661)	(3,960)	(1,495)
Net cash (outflow) inflow	(147)	6,847	(35,440)	(6,251)
Cash position, beginning of period	(6,914)	(9,678)	28,379	3,420
Cash position, end of period	(7,061)	(2,831)	(7,061)	(2,831)



### **GOODFELLOW INC.**

# Consolidated Statements of Changes in Shareholders' Equity For the six months ended May 31, 2024 and May 31, 2023 (in thousands of dollars)

Unaudited

	Share Capital	Retained Earnings	Total
	\$	\$	\$
Balance as at November 30, 2022	9,419	177,360	186,779
Net earnings	-	6,364	6,364
Total comprehensive income	-	6,364	6,364
Dividend Redemption of Shares	- (25)	(4,274) (245)	(4,274) (270)
Balance as at May 31, 2023	9,394	179,205	188,599
Balance as at November 30, 2023	9,379	185,624	195,003
Net earnings	-	5,201	5,201
Total comprehensive income	-	5,201	5,201
Dividend Redemption of Shares	- (13)	(4,256) (156)	(4,256) (169)
Balance as at May 31, 2024	9,366	186,413	195,779